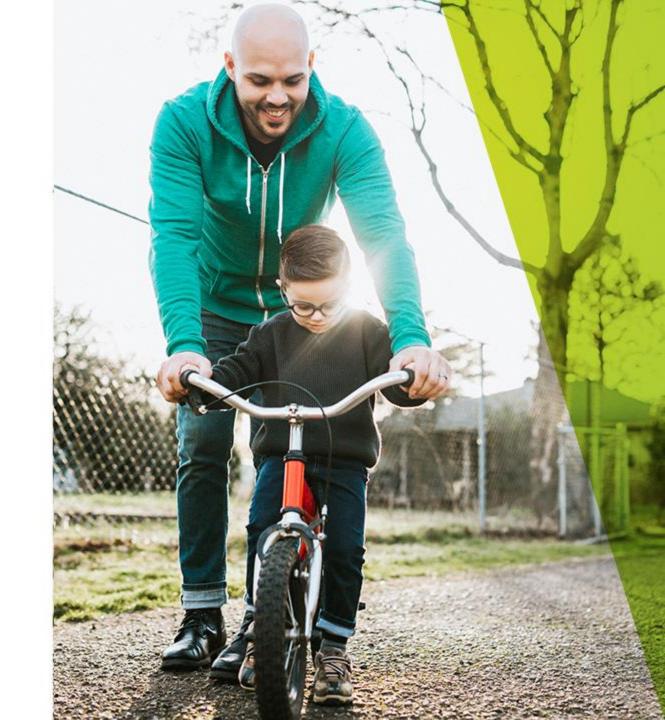
HSAs

From safety net to nest egg





Your health means everything.



What's your safety net?

40%
NEVER
SAVE FOR FUTURE
HEALTHCARE
EXPENSES

30%
NEVER
CONSIDER
COSTS

HSA Bank Health & Wealth Index^{sм} 2019

What's an HSA?



Unique savings account

Use it for medical expenses not covered by your insurance.



Retirement account

Your HSA is like a 401(k) with added benefits.

How it works

Must have an HDHP

• • • • • • • • • • • • • • • • • •

Used for qualified medical expenses

• • • • • • • • • • • • • • • •

Used before and after meeting deductible



Using your HSA for IRS-qualified medical expenses

- Acupuncture
- Ambulance
- Artificial limbs
- Artificial teeth
- Birth control treatment
- Blood sugar test kits for diabetics
- Breast pumps and lactation supplies
- Chiropractor
- Contact lenses and solutions
- Crutches
- Dental treatments (including X-rays, cleanings, fillings, sealants, braces and tooth removals)
- Doctor's office visits and copays
- Drug addiction treatment
- Drug prescriptions
- Eyeglasses (Rx and reading)

- Fluoride treatments
- Fertility enhancement (including in-vitro fertilization)
- Flu shots
- Guide dogs
- Hearing aids and batteries
- Infertility treatment
- Inpatient alcoholism treatment
- Insulin
- Laboratory fees
- Laser eye surgery
- Medical alert bracelet
- Medical records charges
- Menstrual care products
- Midwife
- Occlusal guards to prevent teeth grinding

- Orthodontics
- Orthotic inserts (custom or off the shelf)
- Over-the-counter medicines and drugs
- Physical therapy
- Special education services for learning disabilities (recommended by a doctor)
- Speech therapy
- Stop-smoking programs (including nicotine gum or patches, if prescribed)
- Surgery, excluding cosmetic surgery
- Vaccines
- Vasectomy
- Vision exam
- Walker, cane
- Wheelchair

hsabank.com/QME



How to save in your HSA

Anyone can contribute to your account.

View the annual contribution limits at hsabank.com/irs-guidelines.

If you're 55 or older, you may be eligible to make a catch-up contribution of an extra

\$1,000 per year."

How to save in your HSA



Recurring contributions

2

One-time contribution



Use your premium savings



Yours forever





How to pay with your HSA

Debit card

• • • • • • • • • • • • • • • •

Online bill pay

Reimburse yourself

for qualified expenses paid out of pocket after account opening



Who can open an HSA?

- 1 Not covered by another type of health plan, including Medicare
- 2 Not covered by TRICARE
- 3 Not covered by Indian Health Services
- **Not** receive medical benefits from the VA for non-service-connected disabilities in the previous three months*
- **5 Not** claimed as a dependent on another person's tax return (except spouse's)
- 6 Not covered under a general-purpose healthcare FSA or HRA



^{*}Title 38 of the United States Code, Section 101(17) defines "non-service-connected" as, with respect to disability, that such disability was not incurred or aggravated in line of duty in the active military, naval, or air service.

What can an HSA do for YOU?



Your best financial safety net

A healthy 65-year-old couple can expect over

\$600,000 in future lifetime healthcare costs.

Pay less in taxes



You don't pay federal taxes on contributions to your HSA.*

2

Earnings to your HSA from interest and investments are tax free.

3

You don't pay taxes on distributions when used for qualified medical expenses.

^{*}Earnings are exempt from federal taxes. Most states do not tax HSA earnings. However, state tax treatment varies. Please consult with a tax advisor or the state department of revenue for more information.



Boost your retirement savings

After age 65, you can use your savings for any purpose without a penalty.

• • • • • • • • • • • • • • • •

Take advantage of investment options.

• • • • • • • • • • • • • • • •

Like a 401(k), your HSA helps you keep more of your own money when you retire.

SECURITIES AND INVESTMENTS

Government Agency Guaranteed Obligations Value
--

401(k) vs. HSA for retirement savings

401(k)-\$24,000 \$76,000 \$100,000 (taxes) for healthcare

If you use your 401(k) for healthcare expenses, you'll pay taxes. You'll never pay taxes for healthcare expenses when you use your HSA.

Making the most of your HSA

Contribute up to the IRS limit.

Schedule recurring contributions.

Treat your HSA like a retirement account.



Try not to use your HSA when you can pay out of pocket.

Take advantage of incentives from your employer.

Do the math

PPO vs. HDHP Family Coverage

Type of plan		Annual deductible	coinsurance		Annual total max out-of-pocket
PPO (+ copays)	\$6,050	+ \$2,500	+ \$5,000	- \$0	= \$13,550
HDHP	\$4,600	+ \$4,500	+ \$2,700	- \$880	= \$10,920

This example is for illustrative purposes only.

Amounts shown vary by plan design and employer discretion.

HDHP is **\$2,630** less

Do the math

Consider more than just the built-in plan costs.

Factor in your unique health, ability to save, and incentives.

Calculate for yourself at hsabank.com/calculators.

Thank you



